

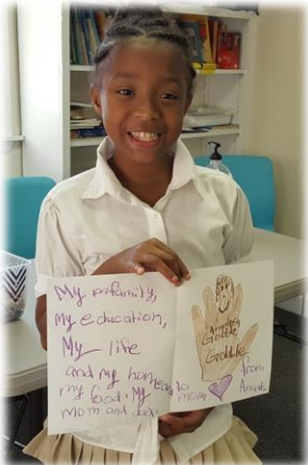


**Presentation to the Beaufort County  
Board of Education  
April 16, 2019**



*Together we can create pathways for our children to excel in school and strive for academic excellence.*

*Narendra P. Sharma, PhD  
Founder & Chair, NOC*





## *Neighborhood Outreach Connection: Driven by Its Vision, Mission, and Core Values*

*VISION: to create an even playing field so that people in low income neighborhoods can achieve the “American Dream”.*

*MISSION: to empower people living in poverty by creating opportunities for achieving economic independence, personal fulfillment, self-reliance, and dignity.*

*CORE VALUES: integrity, compassion, commitment.*

## *NOC has an innovative development approach & business model*

### NOC's BUSINESS MODEL

Through its presence in low-income neighborhoods, NOC connects with people through its programs, resources, technology, and know-how that empower the individual, the family, and the community.



### NOC's comparative advantages ...

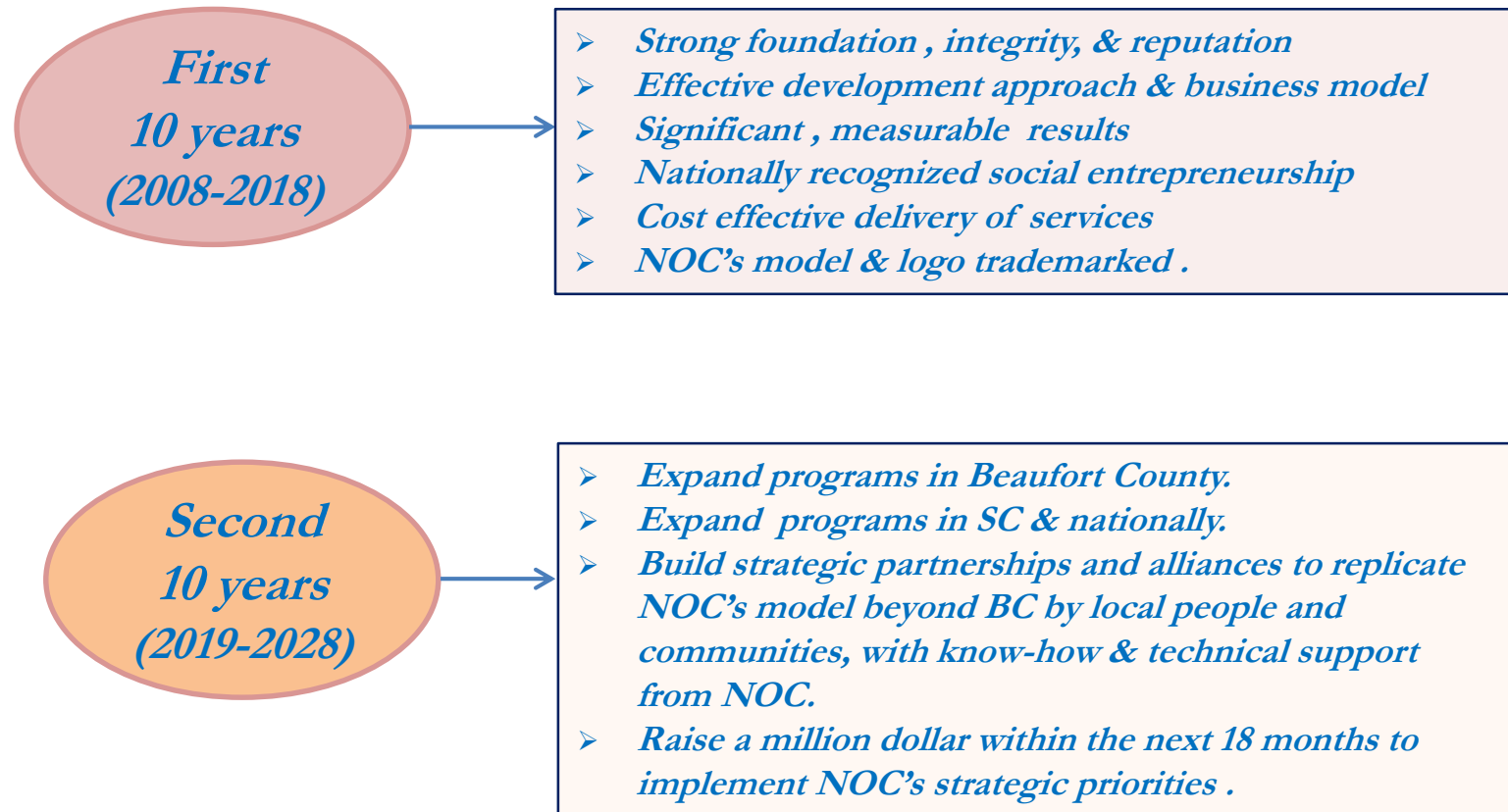
- *Strong presence* in target neighborhoods.
- *Strong relationships* with parents, families, and the community.
- *Teachers and school curriculum* brought into NOC's neighborhood learning centers.
- Access to *computers and internet* for the children.
- Involvement of *parents/guardians* in children's learning.
- *Proven track record* in generating positive results.
- *Low cost delivery services* relating to education, health care, workforce and community development.

Strategic, innovative, and results-based

## *NOC is making a measurable difference...*

- *NOC has 6 neighborhood learning centers (NLCs) in Beaufort County.*
- *NOC now serves more than 650 students, focusing on early education from Pre-K to Grade 8.*
- *>95% of students show progress in reading and math based on MAP test scores.*
- *NOC allocates >85% of its resources to programs at a cost of less than \$1,200 per student per year.*
- *NOC has screened more than 2,000 people in low-income neighborhoods and has benefited over 6,000 people through workforce development and community events since its inception.*
- *NOC has been successful in community development; Oaks is an excellent example.*

## *NOC's Growth Path*



## *NOC's Growth Path*

- *NOC will continue to grow in Beaufort County in keeping with its mission, as well as accomplishments to date, so that more impoverished people and neighborhoods can benefit.*
- *NOC will use its know-how and experience to replicate its business model and outreach programs outside Beaufort County, SC, by establishing learning centers that will be managed and operated by people and communities in new geographic locations.*

# NOC's Strategic Pathway, 2019-2020

*Broaden and deepen programs in Beaufort County, SC.  
(Target: 1,000 students)*

*Simmons Cay  
Marsh Pointe  
Parkview  
(Existing NLCs)*

*Oaks  
Cordillo  
Avalon Shores  
(Existing NLCs)*

*4 new LCs  
in Beaufort  
County, SC*

*Fine Tuning*

*Expansion*

*Replication*

- *Improve academic programs*
- *Expand enrichment programs & parental classes*
- *Introduce adult classes*
- *Expand health care program*
- *Expand workforce dev. & community events*

- *Add hours to academic programs*
- *Expand enrichment programs & parental classes*
- *Introduce adult classes*
- *Expand health care program*
- *Expand workforce dev. & community events*

- *Replicate NOC model*
- *Introduce enrichment programs*
- *Introduce parental classes*
- *Introduce adult classes*
- *Introduce workforce dev. & community events*
- *Build partnerships*



## *NOC's Strategic Pathway, 2019-2021*

*Replicate NOC's  
development model in  
SC and nationally.*

- *Identify 5 to 7 new locations outside Beaufort County, SC, for replication by June 2020.*
- *Develop marketing and presentation material to target new locations by July 1, 2019.*
- *Complete organization and technical documents by June 1, 2019.*
- *Submit at least 3 major grant applications in 2019 to larger foundations and Federal/State Government for replication.*
- *Develop partnerships and alliances, including private donors, in target locations for funding support.*
- *Develop NOC's technical support capabilities by the end of 2019 for replication support.*

## *NOC's Strategic Partnership with BCSD*

*Redefine and build a more substantive partnership (including funding) with the BCSD to reduce the “achievement gap” by 50% in the next 3 years, by 2022.*

- *Sign a new MOU partnership agreement between BCSD and NOC reflecting the above goal.*
- *Partner with NOC to open 4 new centers strategically in BC, targeting high risk students and underserved neighborhoods.*
- *Engage in cost-sharing at an annual rate of \$100 per student served at NOC's Neighborhood Learning Centers to subsidize teacher compensation .*
- *Share relevant data and test scores with NOC to evaluate impact of the learning program on students' academic performance.*
- *Partner with NOC to give an outstanding award to a teacher for modeling excellence in an underserved neighborhood, outside the school.*
- *Participate proactively in NOC's annual golf tournament for the teachers.*



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